

## Highlights



Tammy Dziadek has been with Community Future since 1994, during this time she has worked with hundreds of entrepreneurs to help them develop their idea into a business.

Tammy sits on the Economic Developers Association of Manitoba (EDAM) board and is a past chair of the association.

As part of EDAM she helped develop Manitoba training for economic development professionals and leaders – Community Edge.

Tammy also has many years experience in lending to small businesses and helping them find resources for their project.

Tammy has worked with numerous non-profit community groups in the Interlake and provides strategic planning and facilitation to these This isn't mine, but for entrepreneurs, it's a must if they want to be in business for the long term - "A business without a path to profit isn't a business, it's a hobby." Jason Fried, Author: Rework

-Tammy Dziadek General Manager, Community Futures East Interlake Inc.

## Pricing and Cash Flow

Duration: 1 Hour

In this workshop you will learn the science of perfect pricing. You will also learn about cash flow and profit — how are they different and how do they work together. It will help you understand why profit on paper rarely matches your bank account.

The workshop will cover:

- Cost Calculations (including real cost of employee wages)
- Do you need to charge more?
- Sales receipts and invoices (what needs to be in one)
- Cash Flow





